

**FORM NL-6-COMMISSION SCHEDULE  
COMMISSION (INDIAN & FOREIGN)**

**FIRE**

<b>Particulars</b>	<b>For the quarter ended 30.06.2019</b>	<b>Upto the quarter ended 30.06.2019</b>	<b>For the quarter ended 30.06.2018</b>	<b>Upto the quarter ended 30.06.2018</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	383379	383379	283450	283450
Add: Re-insurance Accepted	29887	29887	76920	76920
Less: Commission on Re-insurance Ceded	178124	178124	143732	143732
<b>Net Commission</b>	<b>235142</b>	<b>235142</b>	<b>216638</b>	<b>216638</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

**MARINE CARGO**

<b>Particulars</b>	<b>For the quarter ended 30.06.2019</b>	<b>Upto the quarter ended 30.06.2019</b>	<b>For the quarter ended 30.06.2018</b>	<b>Upto the quarter ended 30.06.2018</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	71330	71330	69884	69884
Add: Re-insurance Accepted	2030	2030	1132	1132
Less: Commission on Re-insurance Ceded	16361	16361	17476	17476
<b>Net Commission</b>	<b>56999</b>	<b>56999</b>	<b>53540</b>	<b>53540</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

**MARINE HULL**

<b>Particulars</b>	<b>For the quarter ended 30.06.2019</b>	<b>Upto the quarter ended 30.06.2019</b>	<b>For the quarter ended 30.06.2018</b>	<b>Upto the quarter ended 30.06.2018</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	7395	7395	7480	7480
Add: Re-insurance Accepted	12767	12767	1758	1758
Less: Commission on Re-insurance Ceded	14807	14807	14033	14033
<b>Net Commission</b>	<b>5355</b>	<b>5355</b>	<b>-4795</b>	<b>-4795</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

**MARINE TOTAL**

<b>Particulars</b>	<b>For the quarter ended 30.06.2019</b>	<b>Upto the quarter ended 30.06.2019</b>	<b>For the quarter ended 30.06.2018</b>	<b>Upto the quarter ended 30.06.2018</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	78725	78725	77364	77364
Add: Re-insurance Accepted	14797	14797	2890	2890
Less: Commission on Re- insurance Ceded	31168	31168	31509	31509
<b>Net Commission</b>	<b>62354</b>	<b>62354</b>	<b>48745</b>	<b>48745</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

#### **MOTOR OD**

<b>Particulars</b>	<b>For the quarter ended 30.06.2019</b>	<b>Upto the quarter ended 30.06.2019</b>	<b>For the quarter ended 30.06.2018</b>	<b>Upto the quarter ended 30.06.2018</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	491617	491617	588425	588425
Add: Re-insurance Accepted	119	119	289	289
Less: Commission on Re- insurance Ceded	16138	16138	33512	33512
<b>Net Commission</b>	<b>475598</b>	<b>475598</b>	<b>555202</b>	<b>555202</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

#### **MOTOR TP NON POOL**

<b>Particulars</b>	<b>For the quarter ended 30.06.2019</b>	<b>Upto the quarter ended 30.06.2019</b>	<b>For the quarter ended 30.06.2018</b>	<b>Upto the quarter ended 30.06.2018</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	89610	89610	96401	96401
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re- insurance Ceded	27382	27382	17671	17671
<b>Net Commission</b>	<b>62228</b>	<b>62228</b>	<b>78730</b>	<b>78730</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

#### **MOTOR TP POOL**

<b>Particulars</b>	<b>For the quarter ended 30.06.2019</b>	<b>Upto the quarter ended 30.06.2019</b>	<b>For the quarter ended 30.06.2018</b>	<b>Upto the quarter ended 30.06.2018</b>
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	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	0	0	0	0
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re-insurance Ceded	0	0	0	0
Net Commission	0	0	0	0

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

#### MOTOR TP D.R.Pool

Particulars	For the quarter ended 30.06.2019	Upto the quarter ended 30.06.2019	For the quarter ended 30.06.2018	Upto the quarter ended 30.06.2018
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	0	0	0	0
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re-insurance Ceded	0	0	0	0
Net Commission	0	0	0	0

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

#### MOTOR TOTAL

Particulars	For the quarter ended 30.06.2019	Upto the quarter ended 30.06.2019	For the quarter ended 30.06.2018	Upto the quarter ended 30.06.2018
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	581227	581227	684826	684826
Add: Re-insurance Accepted	119	119	289	289
Less: Commission on Re-insurance Ceded	43520	43520	51183	51183
Net Commission	537826	537826	633932	633932

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

#### ENGINEERING

Particulars	For the quarter ended 30.06.2019	Upto the quarter ended 30.06.2019	For the quarter ended 30.06.2018	Upto the quarter ended 30.06.2018
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				

Direct	45370	45370	47125	47125
Add: Re-insurance Accepted	14529	14529	43536	43536
Less: Commission on Re-insurance Ceded	27320	27320	24202	24202
<b>Net Commission</b>	<b>32579</b>	<b>32579</b>	<b>66459</b>	<b>66459</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

#### AVIATION

<b>Particulars</b>	<b>For the quarter ended 30.06.2019</b>	<b>Upto the quarter ended 30.06.2019</b>	<b>For the quarter ended 30.06.2018</b>	<b>Upto the quarter ended 30.06.2018</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	1880	1880	1923	1923
Add: Re-insurance Accepted	11074	11074	8411	8411
Less: Commission on Re-insurance Ceded	2647	2647	-190	-190
<b>Net Commission</b>	<b>10307</b>	<b>10307</b>	<b>10524</b>	<b>10524</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

#### WORKMEN'S COMPENSATION

<b>Particulars</b>	<b>For the quarter ended 30.06.2019</b>	<b>Upto the quarter ended 30.06.2019</b>	<b>For the quarter ended 30.06.2018</b>	<b>Upto the quarter ended 30.06.2018</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	24144	24144	23592	23592
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re-insurance Ceded	1026	1026	1137	1137
<b>Net Commission</b>	<b>23118</b>	<b>23118</b>	<b>22455</b>	<b>22455</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

#### PERSONAL ACCIDENT

<b>Particulars</b>	<b>For the quarter ended 30.06.2019</b>	<b>Upto the quarter ended 30.06.2019</b>	<b>For the quarter ended 30.06.2018</b>	<b>Upto the quarter ended 30.06.2018</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	32635	32635	34264	34264
Add: Re-insurance Accepted	3	3	4	4

Less: Commission on Re-insurance Ceded	-13345	-13345	5366	5366
<b>Net Commission</b>	<b>45983</b>	<b>45983</b>	28902	<b>28902</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

#### HEALTH

<b>Particulars</b>	<b>For the quarter ended 30.06.2019</b>	<b>Upto the quarter ended 30.06.2019</b>	<b>For the quarter ended 30.06.2018</b>	<b>Upto the quarter ended 30.06.2018</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	556086	556086	536839	536839
Add: Re-insurance Accepted	13261	13261	0	0
Less: Commission on Re-insurance Ceded	40069	40069	58140	58140
<b>Net Commission</b>	<b>529278</b>	<b>529278</b>	478699	<b>478699</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

#### LIABILITY

<b>Particulars</b>	<b>For the quarter ended 30.06.2019</b>	<b>Upto the quarter ended 30.06.2019</b>	<b>For the quarter ended 30.06.2018</b>	<b>Upto the quarter ended 30.06.2018</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	21098	21098	22037	22037
Add: Re-insurance Accepted	30	30	145	145
Less: Commission on Re-insurance Ceded	15922	15922	1650	1650
<b>Net Commission</b>	<b>5206</b>	<b>5206</b>	20532	<b>20532</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

#### MISCELLANEOUS OTHERS

<b>Particulars</b>	<b>For the quarter ended 30.06.2019</b>	<b>Upto the quarter ended 30.06.2019</b>	<b>For the quarter ended 30.06.2018</b>	<b>Upto the quarter ended 30.06.2018</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	195121	195121	185817	185817
Add: Re-insurance Accepted	2154	2154	-11103	-11103
Less: Commission on Re-insurance Ceded	160210	160210	29600	29600
<b>Net Commission</b>	<b>37065</b>	<b>37065</b>	145114	<b>145114</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MISCELLANEOUS TOTAL

Particulars	For the quarter ended 30.06.2019	Upto the quarter ended 30.06.2019	For the quarter ended 30.06.2018	Upto the quarter ended 30.06.2018
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	1457561	1457561	1536423	1536423
Add: Re-insurance Accepted	41170	41170	41282	41282
Less: Commission on Re- insurance Ceded	277369	277369	171088	171088
Net Commission	<b>1221362</b>	<b>1221362</b>	<b>1406617</b>	<b>1406617</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

TOTAL (ALL CLASSES)

Particulars	For the quarter ended 30.06.2019	Upto the quarter ended 30.06.2019	For the quarter ended 30.06.2018	Upto the quarter ended 30.06.2018
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	1919665	1919665	1897237	1897237
Add: Re-insurance Accepted	85854	85854	121092	121092
Less: Commission on Re- insurance Ceded	486661	486661	346329	346329
Net Commission	1518858	1518858	1672000	1672000

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

Break-up of the expenses (Gross- only) incurred to procure business to be  
furnished as per details indicated below:

Particulars	For the quarter ended 30.06.2019	Upto the quarter ended 30.06.2019	For the quarter ended 30.06.2018	Upto the quarter ended 30.06.2018
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Agents	1255910	1255910	1258769	1258769
Brokers	501931	501931	371047	371047
Corporate Agency	95084	95084	94644	94644
Remuneration to MISP	66608	66608	172777	172777
Others (Please specify)	132	132	0	0
Total	<b>1919665</b>	<b>1919665</b>	<b>1897237</b>	<b>1897237</b>

Segmentwise break-up of the expenses (Gross- only) incurred to procure business for and upto the quarter ending 30.06.2019

(in '000)

PARTICULARS	Fire		M. Cargo		M. Hull	
	For the quarter ended 30.06.2019	Upto the quarter ended 30.06.2019	For the quarter ended 30.06.2019	Upto the quarter ended 30.06.2019	For the quarter ended 30.06.2019	Upto the quarter ended 30.06.2019
Agents	220803	220803	48158	48158	1845	1845
Brokers	153032	153032	23128	23128	5541	5541
Corporate Agents	9543	9543	44	44	9	9
Remuneration to MISP	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
<b>Total Rs.</b>	<b>383378</b>	<b>383378</b>	<b>71330</b>	<b>71330</b>	<b>7395</b>	<b>7395</b>

PARTICULARS	Motor OD		Motor TP (Non Pool)		Motor TP (Pool & D.R.Pool)	
	For the quarter ended 30.06.2019	Upto the quarter ended 30.06.2019	For the quarter ended 30.06.2019	Upto the quarter ended 30.06.2019	For the quarter ended 30.06.2019	Upto the quarter ended 30.06.2019
Agents	323105	323105	85890	85890	0	0
Brokers	101772	101772	3719	3719	0	0
Corporate Agents	0	0	0	0	0	0
Remuneration to MISP	66608	66608	0	0	0	0
Others, if any	132	132	0	0	0	0
<b>Total Rs.</b>	<b>491617</b>	<b>491617</b>	<b>89609</b>	<b>89609</b>	<b>0</b>	<b>0</b>

PARTICULARS	Engineering		Aviation		W.C.	
	For the quarter ended 30.06.2019	Upto the quarter ended 30.06.2019	For the quarter ended 30.06.2019	Upto the quarter ended 30.06.2019	For the quarter ended 30.06.2019	Upto the quarter ended 30.06.2019
Agents	28753	28753	15	15	22400	22400
Brokers	16617	16617	1865	1865	1745	1745
Corporate Agents	0	0	0	0	0	0
Remuneration to MISP	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
<b>Total Rs.</b>	<b>45370</b>	<b>45370</b>	<b>1880</b>	<b>1880</b>	<b>24145</b>	<b>24145</b>

PARTICULARS	Liability		Health		P.A.	
	For the quarter ended 30.06.2019	Upto the quarter ended 30.06.2019	For the quarter ended 30.06.2019	Upto the quarter ended 30.06.2019	For the quarter ended 30.06.2019	Upto the quarter ended 30.06.2019
Agents	11812	11812	426074	426074	21109	21109
Brokers	9286	9286	130012	130012	11526	11526
Corporate Agents	0	0	0	0	0	0
Remuneration to MISP	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
<b>Total Rs.</b>	<b>21098</b>	<b>21098</b>	<b>556086</b>	<b>556086</b>	<b>32635</b>	<b>32635</b>

PARTICULARS	Other Miscellaneous	Total Miscellaneous	Total All Classes
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	For the quarter ended 30.06.2019	Upto the quarter ended 30.06.2019	For the quarter ended 30.06.2019	Upto the quarter ended 30.06.2019	For the quarter ended 30.06.2019	Upto the quarter ended 30.06.2019
Agents	65946	65946	985104	985104	1255910	1255910
Brokers	43688	43688	320230	320230	501931	501931
Corporate Agents	85488	85488	85488	85488	95084	95084
Remuneration to MISP	0	0	66608	66608	66608	66608
Others, if any	0	0	132	132	132	132
<b>Total Rs.</b>	<b>195122</b>	<b>195122</b>	<b>1457562</b>	<b>1457562</b>	<b>1919665</b>	<b>1919665</b>