

**FORM NL-6-COMMISSION SCHEDULE
COMMISSION (INDIAN & FOREIGN)**

FIRE

Particulars	For the quarter ended 31.12.2018	Upto the quarter ended 31.12.2018	For the quarter ended 31.12.2017	Upto the quarter ended 31.12.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	199251	682133	219158	711415
Add: Re-insurance Accepted	63457	253619	94974	254454
Less: Commission on Re- insurance Ceded	85034	314025	103963	332881
Net Commission	177674	621727	210169	632988

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MARINE CARGO

Particulars	For the quarter ended 31.12.2018	Upto the quarter ended 31.12.2018	For the quarter ended 31.12.2017	Upto the quarter ended 31.12.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	67102	191380	61318	191943
Add: Re-insurance Accepted	5556	18896	3363	3663
Less: Commission on Re-	15784	45026	10273	30978
Net Commission	56874	165250	54408	164628

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MARINE HULL

Particulars	For the quarter ended 31.12.2018	Upto the quarter ended 31.12.2018	For the quarter ended 31.12.2017	Upto the quarter ended 31.12.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	6863	20937	5348	19956
Add: Re-insurance Accepted	3030	18369	2083	5520
Less: Commission on Re-	10625	37361	8748	30782
Net Commission	-732	1945	-1317	-5306

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MARINE TOTAL

Particulars	For the quarter ended 31.12.2018	Upto the quarter ended 31.12.2018	For the quarter ended 31.12.2017	Upto the quarter ended 31.12.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	73965	212317	66666	211899
Add: Re-insurance Accepted	8586	37265	5446	9183
Less: Commission on Re-	26409	82387	19021	61760
Net Commission	56142	167195	53091	159322

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR OD

Particulars	For the quarter ended 31.12.2018	Upto the quarter ended 31.12.2018	For the quarter ended 31.12.2017	Upto the quarter ended 31.12.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	725382	2021672	630184	1584908
Add: Re-insurance Accepted	1193	1796	89	160
Less: Commission on Re-	34981	99793	37769	105888
Net Commission	691594	1923675	592504	1479180

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR TP NON POOL

Particulars	For the quarter ended 31.12.2018	Upto the quarter ended 31.12.2018	For the quarter ended 31.12.2017	Upto the quarter ended 31.12.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	103884	304281	48901	108094
Add: Re-insurance Accepted	0	0	14	14
Less: Commission on Re-	18852	54691	17169	49092
Net Commission	85032	249590	31746	59016

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR TP POOL

Particulars	For the quarter ended 31.12.2018	Upto the quarter ended 31.12.2018	For the quarter ended 31.12.2017	Upto the quarter ended 31.12.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				

Direct	0	0	0	0
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re-	0	0	0	0
Net Commission	0	0	0	0

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR TP D.R.Pool

Particulars	For the quarter ended 31.12.2018	Upto the quarter ended 31.12.2018	For the quarter ended 31.12.2017	Upto the quarter ended 31.12.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	0	0	0	0
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re-	0	0	0	0
Net Commission	0	0	0	0

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR TOTAL

Particulars	For the quarter ended 31.12.2018	Upto the quarter ended 31.12.2018	For the quarter ended 31.12.2017	Upto the quarter ended 31.12.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	829266	2325953	679085	1693002
Add: Re-insurance Accepted	1193	1796	103	174
Less: Commission on Re-	53833	154484	54938	154980
Net Commission	776626	2173265	624250	1538196

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

ENGINEERING

Particulars	For the quarter ended 31.12.2018	Upto the quarter ended 31.12.2018	For the quarter ended 31.12.2017	Upto the quarter ended 31.12.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	40270	123133	30192	117629
Add: Re-insurance Accepted	27858	96171	23200	76036
Less: Commission on Re-	26376	79044	16007	69786
Net Commission	41752	140260	37385	123879

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

AVIATION

Particulars	For the quarter ended 31.12.2018	Upto the quarter ended 31.12.2018	For the quarter ended 31.12.2017	Upto the quarter ended 31.12.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	1295	6367	1468	8548
Add: Re-insurance Accepted	14037	32254	7331	19377
Less: Commission on Re-	9856	28595	19646	27259
Net Commission	5476	10026	-10847	666

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

WORKMEN'S COMPENSATION

Particulars	For the quarter ended 31.12.2018	Upto the quarter ended 31.12.2018	For the quarter ended 31.12.2017	Upto the quarter ended 31.12.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	25067	72372	22101	70390
Add: Re-insurance Accepted	9	9	2	11
Less: Commission on Re-	1468	4307	1075	3273
Net Commission	23608	68074	21028	67128

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

PERSONAL ACCIDENT

Particulars	For the quarter ended 31.12.2018	Upto the quarter ended 31.12.2018	For the quarter ended 31.12.2017	Upto the quarter ended 31.12.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	35431	102558	28742	85128
Add: Re-insurance Accepted	0	9	21	321
Less: Commission on Re-	14805	42657	20350	27312
Net Commission	20626	59910	8413	58137

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

HEALTH

Particulars	For the quarter ended 31.12.2018	Upto the quarter ended 31.12.2018	For the quarter ended 31.12.2017	Upto the quarter ended 31.12.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	575576	1761714	593998	1662113
Add: Re-insurance Accepted	5476	5476	0	194
Less: Commission on Re-	71244	184231	74317	185210
Net Commission	509808	1582959	519681	1477097

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

LIABILITY

Particulars	For the quarter ended 31.12.2018	Upto the quarter ended 31.12.2018	For the quarter ended 31.12.2017	Upto the quarter ended 31.12.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	16391	54524	16433	49830
Add: Re-insurance Accepted	54	253	83	174
Less: Commission on Re-	1977	5388	1391	4006
Net Commission	14468	49389	15125	45998

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MISCELLANEOUS OTHERS

Particulars	For the quarter ended 31.12.2018	Upto the quarter ended 31.12.2018	For the quarter ended 31.12.2017	Upto the quarter ended 31.12.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	179865	551003	121209	387792
Add: Re-insurance Accepted	7123	92969	25813	102227
Less: Commission on Re-	364905	1057942	-126590	121185
Net Commission	-177917	-413970	273612	368834

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MISCELLANEOUS TOTAL

Particulars	For the quarter ended 31.12.2018	Upto the quarter ended 31.12.2018	For the quarter ended 31.12.2017	Upto the quarter ended 31.12.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				

Direct	1703161	4997624	1493228	4074432
Add: Re-insurance Accepted	55750	228937	56553	198514
Less: Commission on Re-	544464	1556648	61134	593011
Net Commission	1214447	3669913	1488647	3679935

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

TOTAL (ALL CLASSES)

Particulars	For the quarter ended 31.12.2018	Upto the quarter ended 31.12.2018	For the quarter ended 31.12.2017	Upto the quarter ended 31.12.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	1976377	5892074	1779052	4997746
Add: Re-insurance Accepted	127793	519821	156973	462151
Less: Commission on Re-	655907	1953060	184118	987652
Net Commission	1448263	4458835	1751907	4472245

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

Break-up of the expenses (Gross- only) incurred to procure business to be furnished as per details indicated below:

Particulars	For the quarter ended 31.12.2018	Upto the quarter ended 31.12.2018	For the quarter ended 31.12.2017	Upto the quarter ended 31.12.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Agents	1326883	3895655	1342370	3847820
Brokers	410692	1303873	369680	1082924
Corporate Agency	94481	280571	0	0
Referral	144321	411975	67002	67002
Others (Please specify)	0	0	0	0
Total	1976377	5892074	1779052	4997746

Segmentwise break-up of the expenses (Gross- only) incurred to procure business for and upto the quarter ending 31.12.2018

(in '000)

PARTICULARS	Fire		M. Cargo		M. Hull	
	For the quarter ended 31.12.2018	Upto the quarter ended 31.12.2018	For the quarter ended 31.12.2018	Upto the quarter ended 31.12.2018	For the quarter ended 31.12.2018	Upto the quarter ended 31.12.2018
Agents	143489	484843	41281	127600	1102	3498
Brokers	47092	167771	25760	63645	5761	17436
Corporate Agents	8669	29519	61	135	0	3
Remuneration to MISIP	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
Total Rs.	199250	682133	67102	191380	6863	20937

PARTICULARS	Motor OD		Motor TP (Non Pool)		Motor TP (Pool & D.R.Pool)	
	For the quarter ended 31.12.2018	Upto the quarter ended 31.12.2018	For the quarter ended 31.12.2018	Upto the quarter ended 31.12.2018	For the quarter ended 31.12.2018	Upto the quarter ended 31.12.2018
Agents	397876	1125946	100293	287769	0	0
Brokers	183187	483751	3590	16512	0	0
Corporate Agents	0	0	0	0	0	0
Remuneration to MISIP	144321	411975	0	0	0	0
Others, if any	0	0	0	0	0	0
Total Rs.	725384	2021672	103883	304281	0	0

PARTICULARS	Engineering		Aviation		W.C.	
	For the quarter ended 31.12.2018	Upto the quarter ended 31.12.2018	For the quarter ended 31.12.2018	Upto the quarter ended 31.12.2018	For the quarter ended 31.12.2018	Upto the quarter ended 31.12.2018
Agents	20273	70931	13	185	22202	66438
Brokers	19997	52202	1282	6182	2865	5934
Corporate Agents	0	0	0	0	0	0
Remuneration to MISIP	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
Total Rs.	40270	123133	1295	6367	25067	72372

PARTICULARS	Liability		Health		P.A.	
	For the quarter ended 31.12.2018	Upto the quarter ended 31.12.2018	For the quarter ended 31.12.2018	Upto the quarter ended 31.12.2018	For the quarter ended 31.12.2018	Upto the quarter ended 31.12.2018
Agents	12760	39842	482782	1389792	30456	76867
Brokers	3631	14682	92793	371922	4976	25691
Corporate Agents	0	0	0	0	0	0
Remuneration to MISIP	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
Total Rs.	16391	54524	575575	1761714	35432	102558

PARTICULARS	Other Miscellaneous		Total Miscellaneous		Total All Classes	
	For the quarter ended 31.12.2018	Upto the quarter ended 31.12.2018	For the quarter ended 31.12.2018	Upto the quarter ended 31.12.2018	For the quarter ended 31.12.2018	Upto the quarter ended 31.12.2018
Agents	74356	221944	1141011	3279714	1326883	3895655
Brokers	19758	78145	332079	1055021	410692	1303873
Corporate Agents	85751	250914	85751	250914	94481	280571
Remuneration to MISIP	0	0	144321	411975	144321	411975
Others, if any	0	0	0	0	0	0
Total Rs.	179865	551003	1703162	4997624	1976377	5892074