

**FORM NL-6-COMMISSION SCHEDULE
COMMISSION (INDIAN & FOREIGN)**

FIRE

Particulars	For the quarter ended 30.06.2018	Upto the quarter ended 30.06.2018	For the quarter ended 30.06.2017	Upto the quarter ended 30.06.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	283450	283450	294288	294288
Add: Re-insurance Accepted	76920	76920	47374	47374
Less: Commission on Re-insurance Ceded	143732	143732	288950	288950
Net Commission	216638	216638	52712	52712

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MARINE CARGO

Particulars	For the quarter ended 30.06.2018	Upto the quarter ended 30.06.2018	For the quarter ended 30.06.2017	Upto the quarter ended 30.06.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	69884	69884	74572	74572
Add: Re-insurance Accepted	1132	1132	224	224
Less: Commission on Re-insurance Ceded	17476	17476	15678	15678
Net Commission	53540	53540	59118	59118

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MARINE HULL

Particulars	For the quarter ended 30.06.2018	Upto the quarter ended 30.06.2018	For the quarter ended 30.06.2017	Upto the quarter ended 30.06.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	7480	7480	8767	8767
Add: Re-insurance Accepted	1758	1758	2085	2085
Less: Commission on Re-insurance Ceded	14033	14033	8307	8307
Net Commission	-4795	-4795	2545	2545

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MARINE TOTAL

Particulars	For the quarter ended 30.06.2018	Upto the quarter ended 30.06.2018	For the quarter ended 30.06.2017	Upto the quarter ended 30.06.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	77364	77364	83339	83339
Add: Re-insurance Accepted	2890	2890	2309	2309
Less: Commission on Re- insurance Ceded	31509	31509	23985	23985
Net Commission	48745	48745	61663	61663

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR OD

Particulars	For the quarter ended 30.06.2018	Upto the quarter ended 30.06.2018	For the quarter ended 30.06.2017	Upto the quarter ended 30.06.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	588425	588425	505984	505984
Add: Re-insurance Accepted	289	289	15	15
Less: Commission on Re- insurance Ceded	33512	33512	32178	32178
Net Commission	555202	555202	473821	473821

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR TP NON POOL

Particulars	For the quarter ended 30.06.2018	Upto the quarter ended 30.06.2018	For the quarter ended 30.06.2017	Upto the quarter ended 30.06.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	96401	96401	31235	31235
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re- insurance Ceded	17671	17671	16172	16172
Net Commission	78730	78730	15063	15063

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR TP POOL

Particulars	For the quarter ended 30.06.2018	Upto the quarter ended 30.06.2018	For the quarter ended 30.06.2017	Upto the quarter ended 30.06.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	0	0	0	0
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re- insurance Ceded	0	0	0	0
Net Commission	0	0	0	0

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR TP D.R.Pool

Particulars	For the quarter ended 30.06.2018	Upto the quarter ended 30.06.2018	For the quarter ended 30.06.2017	Upto the quarter ended 30.06.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	0	0	0	0
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re- insurance Ceded	0	0	0	0
Net Commission	0	0	0	0

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR TOTAL

Particulars	For the quarter ended 30.06.2018	Upto the quarter ended 30.06.2018	For the quarter ended 30.06.2017	Upto the quarter ended 30.06.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	684826	684826	537219	537219
Add: Re-insurance Accepted	289	289	15	15
Less: Commission on Re- insurance Ceded	51183	51183	48350	48350
Net Commission	633932	633932	488884	488884

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

ENGINEERING

Particulars	For the quarter ended 30.06.2018	Upto the quarter ended 30.06.2018	For the quarter ended 30.06.2017	Upto the quarter ended 30.06.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	47125	47125	56274	56274
Add: Re-insurance Accepted	43536	43536	31452	31452
Less: Commission on Re- insurance Ceded	24202	24202	27900	27900
Net Commission	66459	66459	59826	59826

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

AVIATION

Particulars	For the quarter ended 30.06.2018	Upto the quarter ended 30.06.2018	For the quarter ended 30.06.2017	Upto the quarter ended 30.06.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	1923	1923	3055	3055
Add: Re-insurance Accepted	8411	8411	5319	5319
Less: Commission on Re- insurance Ceded	-190	-190	1148	1148
Net Commission	10524	10524	7226	7226

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

WORKMEN'S COMPENSATION

Particulars	For the quarter ended 30.06.2018	Upto the quarter ended 30.06.2018	For the quarter ended 30.06.2017	Upto the quarter ended 30.06.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	23592	23592	26222	26222
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re- insurance Ceded	1137	1137	1276	1276
Net Commission	22455	22455	24946	24946

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

PERSONAL ACCIDENT

Particulars	For the quarter ended 30.06.2018	Upto the quarter ended 30.06.2018	For the quarter ended 30.06.2017	Upto the quarter ended 30.06.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	34264	34264	31866	31866
Add: Re-insurance Accepted	4	4	289	289
Less: Commission on Re- insurance Ceded	5366	5366	19660	19660
Net Commission	28902	28902	12495	12495

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

HEALTH

Particulars	For the quarter ended 30.06.2018	Upto the quarter ended 30.06.2018	For the quarter ended 30.06.2017	Upto the quarter ended 30.06.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	536839	536839	498216	498216
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re- insurance Ceded	58140	58140	69550	69550
Net Commission	478699	478699	428666	428666

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

LIABILITY

Particulars	For the quarter ended 30.06.2018	Upto the quarter ended 30.06.2018	For the quarter ended 30.06.2017	Upto the quarter ended 30.06.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	22037	22037	15465	15465
Add: Re-insurance Accepted	145	145	19	19
Less: Commission on Re- insurance Ceded	1650	1650	1154	1154
Net Commission	20532	20532	14330	14330

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MISCELLANEOUS OTHERS

Particulars	For the quarter ended 30.06.2018	Upto the quarter ended 30.06.2018	For the quarter ended 30.06.2017	Upto the quarter ended 30.06.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	185817	185817	145346	145346
Add: Re-insurance Accepted	-11103	-11103	72190	72190
Less: Commission on Re-insurance Ceded	29600	29600	88896	88896
Net Commission	145114	145114	128640	128640

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MISCELLANEOUS TOTAL

Particulars	For the quarter ended 30.06.2018	Upto the quarter ended 30.06.2018	For the quarter ended 30.06.2017	Upto the quarter ended 30.06.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	1536423	1536423	1313663	1313663
Add: Re-insurance Accepted	41282	41282	109284	109284
Less: Commission on Re-insurance Ceded	171088	171088	257934	257934
Net Commission	1406617	1406617	1165013	1165013

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

TOTAL (ALL CLASSES)

Particulars	For the quarter ended 30.06.2018	Upto the quarter ended 30.06.2018	For the quarter ended 30.06.2017	Upto the quarter ended 30.06.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	1897237	1897237	1691290	1691290
Add: Re-insurance Accepted	121092	121092	158967	158967
Less: Commission on Re-insurance Ceded	346329	346329	570869	570869
Net Commission	1672000	1672000	1279388	1279388

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

Break-up of the expenses (Gross- only) incurred to procure business to be furnished as per details indicated below:

Particulars	For the quarter ended 30.06.2018	Upto the quarter ended 30.06.2018	For the quarter ended 30.06.2017	Upto the quarter ended 30.06.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Agents	1258769	1258769	1266031	1266031
Brokers	371047	371047	425259	425259
Corporate Agency	94644	94644	0	0
Referral	172777	172777	0	0
Others (Please specify)	0	0	0	0
Total	1897237	1897237	1691290	1691290

Segmentwise break-up of the expenses (Gross- only) incurred to procure business for and upto the quarter ending 30.06.2018

(in '000)

PARTICULARS	Fire		M. Cargo		M. Hull	
	For the quarter ended 30.06.2018	Upto the quarter ended 30.06.2018	For the quarter ended 30.06.2018	Upto the quarter ended 30.06.2018	For the quarter ended 30.06.2018	Upto the quarter ended 30.06.2018
Agents	191201	191201	48681	48681	1218	1218
Brokers	78308	78308	21176	21176	6262	6262
Corporate Agents	13940	13940	28	28	0	0
Remuneration to MISP	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
Total Rs.	283449	283449	69885	69885	7480	7480

PARTICULARS	Motor OD		Motor TP (Non Pool)		Motor TP (Pool & D.R.Pool)	
	For the quarter ended 30.06.2018	Upto the quarter ended 30.06.2018	For the quarter ended 30.06.2018	Upto the quarter ended 30.06.2018	For the quarter ended 30.06.2018	Upto the quarter ended 30.06.2018
Agents	365748	365748	91900	91900	0	0
Brokers	49900	49900	4501	4501	0	0
Corporate Agents	0	0	0	0	0	0
Remuneration to MISP	172777	172777	0	0	0	0
Others, if any	0	0	0	0	0	0
Total Rs.	588425	588425	96401	96401	0	0

PARTICULARS	Engineering		Aviation		W.C.	
	For the quarter ended 30.06.2018	Upto the quarter ended 30.06.2018	For the quarter ended 30.06.2018	Upto the quarter ended 30.06.2018	For the quarter ended 30.06.2018	Upto the quarter ended 30.06.2018
Agents	28838	28838	44	44	21927	21927
Brokers	18287	18287	1879	1879	1665	1665
Corporate Agents	0	0	0	0	0	0
Remuneration to MISP	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
Total Rs.	47125	47125	1923	1923	23592	23592

PARTICULARS	Liability	Health	P.A.
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	For the quarter ended 30.06.2018	Upto the quarter ended 30.06.2018	For the quarter ended 30.06.2018	Upto the quarter ended 30.06.2018	For the quarter ended 30.06.2018	Upto the quarter ended 30.06.2018
Agents	12700	12700	398873	398873	22299	22299
Brokers	9337	9337	137966	137966	11965	11965
Corporate Agents	0	0	0	0	0	0
Remuneration to MISP	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
Total Rs.	22037	22037	536839	536839	34264	34264

PARTICULARS	Other Miscellaneous		Total Miscellaneous		Total All Classes	
	For the quarter ended 30.06.2018	Upto the quarter ended 30.06.2018	For the quarter ended 30.06.2018	Upto the quarter ended 30.06.2018	For the quarter ended 30.06.2018	Upto the quarter ended 30.06.2018
Agents	75340	75340	1017669	1017669	1258769	1258769
Brokers	29801	29801	265301	265301	371047	371047
Corporate Agents	80676	80676	80676	80676	94644	94644
Remuneration to MISP	0	0	172777	172777	172777	172777
Others, if any	0	0	0	0	0	0
Total Rs.	185817	185817	1536423	1536423	1897237	1897237