

**FORM NL-6-COMMISSION SCHEDULE
COMMISSION (INDIAN & FOREIGN)**

FIRE

| Particulars | For the quarter ending 31.12.2016 | Upto the quarter ending 31.12.2016 | For the quarter ending 31.12.2015 | Upto the quarter ending 31.12.2015 |
|----------------------------------------|----------------------------------------------|-----------------------------------------------|----------------------------------------------|-----------------------------------------------|
| | (Rs.'000) | (Rs.'000) | (Rs.'000) | (Rs.'000) |
| Commission paid | | | | |
| Direct | 171151 | 636557 | 162298 | 565306 |
| Add: Re-insurance Accepted | 63078 | 253184 | 64662 | 218678 |
| Less: Commission on Re-insurance Ceded | 85105 | 399497 | 177538 | 578945 |
| Net Commission | 149124 | 490244 | 49422 | 205039 |

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MARINE CARGO

| Particulars | For the quarter ending 31.12.2016 | Upto the quarter ending 31.12.2016 | For the quarter ending 31.12.2015 | Upto the quarter ending 31.12.2015 |
|----------------------------------------|----------------------------------------------|-----------------------------------------------|----------------------------------------------|-----------------------------------------------|
| | (Rs.'000) | (Rs.'000) | (Rs.'000) | (Rs.'000) |
| Commission paid | | | | |
| Direct | 66781 | 219176 | 74880 | 237549 |
| Add: Re-insurance Accepted | 143 | 1373 | 826 | 2131 |
| Less: Commission on Re-insurance Ceded | 6855 | 23965 | 2855 | 25939 |
| Net Commission | 60069 | 196584 | 72851 | 213741 |

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MARINE HULL

| Particulars | For the quarter ending 31.12.2016 | Upto the quarter ending 31.12.2016 | For the quarter ending 31.12.2015 | Upto the quarter ending 31.12.2015 |
|----------------------------------------|----------------------------------------------|-----------------------------------------------|----------------------------------------------|-----------------------------------------------|
| | (Rs.'000) | (Rs.'000) | (Rs.'000) | (Rs.'000) |
| Commission paid | | | | |
| Direct | 5159 | 21975 | 6474 | 24213 |
| Add: Re-insurance Accepted | 5779 | 13223 | 7181 | 11891 |
| Less: Commission on Re-insurance Ceded | -890 | 52849 | 26920 | 86649 |
| Net Commission | 11828 | -17651 | -13265 | -50545 |

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MARINE TOTAL

| Particulars | For the quarter ending 31.12.2016 | Upto the quarter ending 31.12.2016 | For the quarter ending 31.12.2015 | Upto the quarter ending 31.12.2015 |
|--------------------------------------------|--------------------------------------|---------------------------------------|--------------------------------------|---------------------------------------|
| | (Rs.'000) | (Rs.'000) | (Rs.'000) | (Rs.'000) |
| Commission paid | | | | |
| Direct | 71940 | 241151 | 81354 | 261762 |
| Add: Re-insurance Accepted | 5922 | 14596 | 8007 | 14022 |
| Less: Commission on Re- insurance Ceded | 5965 | 76814 | 29775 | 112588 |
| Net Commission | 71897 | 178933 | 59586 | 163196 |

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR OD

| Particulars | For the quarter ending 31.12.2016 | Upto the quarter ending 31.12.2016 | For the quarter ending 31.12.2015 | Upto the quarter ending 31.12.2015 |
|--------------------------------------------|--------------------------------------|---------------------------------------|--------------------------------------|---------------------------------------|
| | (Rs.'000) | (Rs.'000) | (Rs.'000) | (Rs.'000) |
| Commission paid | | | | |
| Direct | 403945 | 1118843 | 374535 | 998179 |
| Add: Re-insurance Accepted | 8 | 76 | 717 | 740 |
| Less: Commission on Re- insurance Ceded | -42524 | 19968 | 31295 | 79406 |
| Net Commission | 446477 | 1098951 | 343957 | 919513 |

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR TP NON POOL

| Particulars | For the quarter ending 31.12.2016 | Upto the quarter ending 31.12.2016 | For the quarter ending 31.12.2015 | Upto the quarter ending 31.12.2015 |
|--------------------------------------------|--------------------------------------|---------------------------------------|--------------------------------------|---------------------------------------|
| | (Rs.'000) | (Rs.'000) | (Rs.'000) | (Rs.'000) |
| Commission paid | | | | |
| Direct | 4880 | 112974 | 49363 | 102244 |
| Add: Re-insurance Accepted | -632 | -608 | 0 | 0 |
| Less: Commission on Re- insurance Ceded | -27263 | 0 | 1962 | 33926 |
| Net Commission | 31511 | 112366 | 47401 | 68318 |

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR TP POOL

| Particulars | For the quarter ending 31.12.2016 | Upto the quarter ending 31.12.2016 | For the quarter ending 31.12.2015 | Upto the quarter ending 31.12.2015 |
|--------------------------------------------|----------------------------------------------|-----------------------------------------------|----------------------------------------------|-----------------------------------------------|
| | (Rs.'000) | (Rs.'000) | (Rs.'000) | (Rs.'000) |
| Commission paid | | | | |
| Direct | 0 | 0 | 0 | 0 |
| Add: Re-insurance Accepted | 0 | 0 | 0 | 0 |
| Less: Commission on Re- insurance Ceded | 0 | 0 | 0 | 0 |
| Net Commission | 0 | 0 | 0 | 0 |

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR TP D.R.Pool

| Particulars | For the quarter ending 31.12.2016 | Upto the quarter ending 31.12.2016 | For the quarter ending 31.12.2015 | Upto the quarter ending 31.12.2015 |
|--------------------------------------------|----------------------------------------------|-----------------------------------------------|----------------------------------------------|-----------------------------------------------|
| | (Rs.'000) | (Rs.'000) | (Rs.'000) | (Rs.'000) |
| Commission paid | | | | |
| Direct | 0 | 0 | 0 | 0 |
| Add: Re-insurance Accepted | 0 | 0 | 0 | 0 |
| Less: Commission on Re- insurance Ceded | 0 | 0 | 0 | 0 |
| Net Commission | 0 | 0 | 0 | 0 |

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR TOTAL

| Particulars | For the quarter ending 31.12.2016 | Upto the quarter ending 31.12.2016 | For the quarter ending 31.12.2015 | Upto the quarter ending 31.12.2015 |
|--------------------------------------------|----------------------------------------------|-----------------------------------------------|----------------------------------------------|-----------------------------------------------|
| | (Rs.'000) | (Rs.'000) | (Rs.'000) | (Rs.'000) |
| Commission paid | | | | |
| Direct | 408825 | 1231817 | 423898 | 1100423 |
| Add: Re-insurance Accepted | -624 | -532 | 717 | 740 |
| Less: Commission on Re- insurance Ceded | -69787 | 19968 | 33257 | 113332 |
| Net Commission | 477988 | 1211317 | 391358 | 987831 |

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

ENGINEERING

| Particulars | For the quarter ending 31.12.2016 | Upto the quarter ending 31.12.2016 | For the quarter ending 31.12.2015 | Upto the quarter ending 31.12.2015 |
|--------------------------------------------|--------------------------------------|---------------------------------------|--------------------------------------|---------------------------------------|
| | (Rs.'000) | (Rs.'000) | (Rs.'000) | (Rs.'000) |
| Commission paid | | | | |
| Direct | 30484 | 106022 | 43626 | 130259 |
| Add: Re-insurance Accepted | 17480 | 58100 | 50086 | 91578 |
| Less: Commission on Re- insurance Ceded | 14489 | 128659 | 39026 | 143118 |
| Net Commission | 33475 | 35463 | 54686 | 78719 |

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

AVIATION

| Particulars | For the quarter ending 31.12.2016 | Upto the quarter ending 31.12.2016 | For the quarter ending 31.12.2015 | Upto the quarter ending 31.12.2015 |
|--------------------------------------------|--------------------------------------|---------------------------------------|--------------------------------------|---------------------------------------|
| | (Rs.'000) | (Rs.'000) | (Rs.'000) | (Rs.'000) |
| Commission paid | | | | |
| Direct | 685 | 8492 | -1199 | 4883 |
| Add: Re-insurance Accepted | 11628 | 28718 | 2303 | 21061 |
| Less: Commission on Re- insurance Ceded | 127768 | 142984 | 6857 | 20778 |
| Net Commission | -115455 | -105774 | -5753 | 5166 |

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

WORKMEN'S COMPENSATION

| Particulars | For the quarter ending 31.12.2016 | Upto the quarter ending 31.12.2016 | For the quarter ending 31.12.2015 | Upto the quarter ending 31.12.2015 |
|--------------------------------------------|--------------------------------------|---------------------------------------|--------------------------------------|---------------------------------------|
| | (Rs.'000) | (Rs.'000) | (Rs.'000) | (Rs.'000) |
| Commission paid | | | | |
| Direct | 18054 | 59662 | 20883 | 65951 |
| Add: Re-insurance Accepted | 0 | 15 | 0 | 0 |
| Less: Commission on Re- insurance Ceded | -2341 | 466 | 1668 | 4766 |
| Net Commission | 20395 | 59211 | 19215 | 61185 |

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

PERSONAL ACCIDENT

| Particulars | For the quarter ending 31.12.2016 | Upto the quarter ending 31.12.2016 | For the quarter ending 31.12.2015 | Upto the quarter ending 31.12.2015 |
|--------------------------------------------|----------------------------------------------|-----------------------------------------------|----------------------------------------------|-----------------------------------------------|
| | (Rs.'000) | (Rs.'000) | (Rs.'000) | (Rs.'000) |
| Commission paid | | | | |
| Direct | 30295 | 134242 | 31136 | 97017 |
| Add: Re-insurance Accepted | 6087 | 6112 | 1 | 421 |
| Less: Commission on Re- insurance Ceded | 50585 | 139782 | 3533 | 17594 |
| Net Commission | -14203 | 572 | 27604 | 79844 |

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

HEALTH

| Particulars | For the quarter ending 31.12.2016 | Upto the quarter ending 31.12.2016 | For the quarter ending 31.12.2015 | Upto the quarter ending 31.12.2015 |
|--------------------------------------------|----------------------------------------------|-----------------------------------------------|----------------------------------------------|-----------------------------------------------|
| | (Rs.'000) | (Rs.'000) | (Rs.'000) | (Rs.'000) |
| Commission paid | | | | |
| Direct | 444541 | 1375902 | 389264 | 1086450 |
| Add: Re-insurance Accepted | 0 | 0 | 0 | 21 |
| Less: Commission on Re- insurance Ceded | -98018 | 0 | 48690 | 145642 |
| Net Commission | 542559 | 1375902 | 340574 | 940829 |

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

LIABILITY

| Particulars | For the quarter ending 31.12.2016 | Upto the quarter ending 31.12.2016 | For the quarter ending 31.12.2015 | Upto the quarter ending 31.12.2015 |
|--------------------------------------------|----------------------------------------------|-----------------------------------------------|----------------------------------------------|-----------------------------------------------|
| | (Rs.'000) | (Rs.'000) | (Rs.'000) | (Rs.'000) |
| Commission paid | | | | |
| Direct | 20806 | 62269 | 19322 | 58244 |
| Add: Re-insurance Accepted | 9 | 71 | 15 | 277 |
| Less: Commission on Re- insurance Ceded | -2356 | 420 | 1265 | 4368 |
| Net Commission | 23171 | 61920 | 18072 | 54153 |

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MISCELLANEOUS OTHERS

| Particulars | For the quarter ending 31.12.2016 | Upto the quarter ending 31.12.2016 | For the quarter ending 31.12.2015 | Upto the quarter ending 31.12.2015 |
|----------------------------------------|----------------------------------------------|-----------------------------------------------|----------------------------------------------|-----------------------------------------------|
| | (Rs.'000) | (Rs.'000) | (Rs.'000) | (Rs.'000) |
| Commission paid | | | | |
| Direct | 104918 | 375666 | 129884 | 400410 |
| Add: Re-insurance Accepted | 16459 | 58653 | 29215 | 50231 |
| Less: Commission on Re-insurance Ceded | 260492 | 367801 | -7891 | 57266 |
| Net Commission | -139115 | 66518 | 166990 | 393375 |

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MISCELLANEOUS TOTAL

| Particulars | For the quarter ending 31.12.2016 | Upto the quarter ending 31.12.2016 | For the quarter ending 31.12.2015 | Upto the quarter ending 31.12.2015 |
|----------------------------------------|----------------------------------------------|-----------------------------------------------|----------------------------------------------|-----------------------------------------------|
| | (Rs.'000) | (Rs.'000) | (Rs.'000) | (Rs.'000) |
| Commission paid | | | | |
| Direct | 1058608 | 3354072 | 1056814 | 2943637 |
| Add: Re-insurance Accepted | 51039 | 151137 | 82337 | 164329 |
| Less: Commission on Re-insurance Ceded | 280832 | 800080 | 126405 | 506864 |
| Net Commission | 828815 | 2705129 | 1012746 | 2601102 |

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

TOTAL (ALL CLASSES)

| Particulars | For the quarter ending 31.12.2016 | Upto the quarter ending 31.12.2016 | For the quarter ending 31.12.2015 | Upto the quarter ending 31.12.2015 |
|----------------------------------------|----------------------------------------------|-----------------------------------------------|----------------------------------------------|-----------------------------------------------|
| | (Rs.'000) | (Rs.'000) | (Rs.'000) | (Rs.'000) |
| Commission paid | | | | |
| Direct | 1301699 | 4231780 | 1300466 | 3770705 |
| Add: Re-insurance Accepted | 120039 | 418917 | 155006 | 397029 |
| Less: Commission on Re-insurance Ceded | 371902 | 1276391 | 333718 | 1198397 |
| Net Commission | 1049836 | 3374306 | 1121754 | 2969337 |

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

Break-up of the expenses (Gross- only) incurred to procure business to be furnished as per details indicated below:

| Particulars | For the quarter ending 31.12.2016 | Upto the quarter ending 31.12.2016 | For the quarter ending 31.12.2015 | Upto the quarter ending 31.12.2015 |
|-------------------------|--------------------------------------|---------------------------------------|--------------------------------------|---------------------------------------|
| | (Rs.'000) | (Rs.'000) | (Rs.'000) | (Rs.'000) |
| Agents | 1029270 | 3300568 | 1045622 | 3013016 |
| Brokers | 272430 | 931213 | 254844 | 757689 |
| Corporate Agency | 0 | 0 | 0 | 0 |
| Referral | 0 | 0 | 0 | 0 |
| Others (Please specify) | 0 | 0 | 0 | 0 |
| Total | 1301700 | 4231781 | 1300466 | 3770705 |

Segmentwise break-up of the expenses (Gross- only) incurred to procure business for and upto the quarter ending 31.12.2016

(in '000)

| PARTICULARS | Fire | | M. Cargo | | M. Hull | |
|-----------------------|--------------------------------------|---------------------------------------|--------------------------------------|---------------------------------------|-----------------------------------------|------------------------------------------|
| | For the quarter ending 31.12.2016 | Upto the quarter ending 31.12.2016 | For the quarter ending 31.12.2016 | Upto the quarter ending 31.12.2016 | For the quarter ending 31.12.2016 | Upto the quarter ending 31.12.2016 |
| Agents | 139330 | 474342 | 42422 | 142114 | 946 | 4017 |
| Brokers | 31821 | 162215 | 24359 | 77062 | 4213 | 17958 |
| Corporate Agents | 0 | 0 | 0 | 0 | 0 | 0 |
| Referral arrangements | 0 | 0 | 0 | 0 | 0 | 0 |
| Others, if any | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Rs. | 171151 | 636557 | 66781 | 219176 | 5159 | 21975 |

| PARTICULARS | Motor OD | | Motor TP (Non Pool) | | Motor TP (Pool & D.R.Pool) | |
|-----------------------|--------------------------------------|---------------------------------------|--------------------------------------|---------------------------------------|-----------------------------------------|------------------------------------------|
| | For the quarter ending 31.12.2016 | Upto the quarter ending 31.12.2016 | For the quarter ending 31.12.2016 | Upto the quarter ending 31.12.2016 | For the quarter ending 31.12.2016 | Upto the quarter ending 31.12.2016 |
| Agents | 333884 | 952175 | 4880 | 112974 | 0 | 0 |
| Brokers | 70060 | 166668 | 0 | 0 | 0 | 0 |
| Corporate Agents | 0 | 0 | 0 | 0 | 0 | 0 |
| Referral arrangements | 0 | 0 | 0 | 0 | 0 | 0 |
| Others, if any | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Rs. | 403944 | 1118843 | 4880 | 112974 | 0 | 0 |

| PARTICULARS | Engineering | | Aviation | | W.C. | |
|-----------------------|--------------------------------------|---------------------------------------|--------------------------------------|---------------------------------------|-----------------------------------------|------------------------------------------|
| | For the quarter ending 31.12.2016 | Upto the quarter ending 31.12.2016 | For the quarter ending 31.12.2016 | Upto the quarter ending 31.12.2016 | For the quarter ending 31.12.2016 | Upto the quarter ending 31.12.2016 |
| Agents | 20292 | 62449 | 63 | 272 | 16316 | 55252 |
| Brokers | 10192 | 43573 | 623 | 8221 | 1738 | 4410 |
| Corporate Agents | 0 | 0 | 0 | 0 | 0 | 0 |
| Referral arrangements | 0 | 0 | 0 | 0 | 0 | 0 |
| Others, if any | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Rs. | 30484 | 106022 | 686 | 8493 | 18054 | 59662 |

| PARTICULARS | Liability | Health | P.A. |
|-------------|-----------|--------|------|
|-------------|-----------|--------|------|

| | For the quarter ending 31.12.2016 | Upto the quarter ending 31.12.2016 | For the quarter ending 31.12.2016 | Upto the quarter ending 31.12.2016 | For the quarter ending 31.12.2016 | Upto the quarter ending 31.12.2016 |
|-----------------------|--------------------------------------|---------------------------------------|--------------------------------------|---------------------------------------|-----------------------------------------|------------------------------------------|
| Agents | 13772 | 44166 | 346551 | 1090262 | 23189 | 73194 |
| Brokers | 7034 | 18103 | 97990 | 285640 | 7106 | 61048 |
| Corporate Agents | 0 | 0 | 0 | 0 | 0 | 0 |
| Referral arrangements | 0 | 0 | 0 | 0 | 0 | 0 |
| Others, if any | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Rs. | 20806 | 62269 | 444541 | 1375902 | 30295 | 134242 |

| PARTICULARS | Other Miscellaneous | | Total Miscellaneous | | Total All Classes | |
|-----------------------|--------------------------------------|---------------------------------------|--------------------------------------|---------------------------------------|-----------------------------------------|------------------------------------------|
| | For the quarter ending 31.12.2016 | Upto the quarter ending 31.12.2016 | For the quarter ending 31.12.2016 | Upto the quarter ending 31.12.2016 | For the quarter ending 31.12.2016 | Upto the quarter ending 31.12.2016 |
| Agents | 87625 | 289351 | 846572 | 2680095 | 1029270 | 3300568 |
| Brokers | 17294 | 86315 | 212037 | 673978 | 272430 | 931213 |
| Corporate Agents | 0 | 0 | 0 | 0 | 0 | 0 |
| Referral arrangements | 0 | 0 | 0 | 0 | 0 | 0 |
| Others, if any | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Rs. | 104919 | 375666 | 1058609 | 3354073 | 1301700 | 4231781 |