

**FORM NL-6-COMMISSION SCHEDULE
COMMISSION (INDIAN & FOREIGN)**

FIRE

Particulars	For the quarter ending 30.06.2016	Upto the quarter ending 30.06.2016	For the quarter ending 30.06.2015	Upto the quarter ending 30.06.2015
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	272268	272268	240318	240318
Add: Re-insurance Accepted	78019	78019	58376	58376
Less: Commission on Re-insurance Ceded	145235	145235	180308	180308
Net Commission	205052	205052	118386	118386

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MARINE CARGO

Particulars	For the quarter ending 30.06.2016	Upto the quarter ending 30.06.2016	For the quarter ending 30.06.2015	Upto the quarter ending 30.06.2015
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	89871	89871	91464	91464
Add: Re-insurance Accepted	997	997	987	987
Less: Commission on Re-insurance Ceded	4400	4400	13338	13338
Net Commission	86468	86468	79113	79113

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MARINE HULL

Particulars	For the quarter ending 30.06.2016	Upto the quarter ending 30.06.2016	For the quarter ending 30.06.2015	Upto the quarter ending 30.06.2015
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	7784	7784	6893	6893
Add: Re-insurance Accepted	2482	2482	3202	3202
Less: Commission on Re-insurance Ceded	-7171	-7171	21928	21928
Net Commission	17437	17437	-11833	-11833

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MARINE TOTAL

Particulars	For the quarter ending 30.06.2016	Upto the quarter ending 30.06.2016	For the quarter ending 30.06.2015	Upto the quarter ending 30.06.2015
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	97655	97655	98357	98357
Add: Re-insurance Accepted	3479	3479	4189	4189
Less: Commission on Re-insurance Ceded	-2771	-2771	35266	35266
Net Commission	103905	103905	67280	67280

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR OD

Particulars	For the quarter ending 30.06.2016	Upto the quarter ending 30.06.2016	For the quarter ending 30.06.2015	Upto the quarter ending 30.06.2015
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	367750	367750	302953	302953
Add: Re-insurance Accepted	47	47	69	69
Less: Commission on Re-insurance Ceded	16267	16267	25672	25672
Net Commission	351530	351530	277350	277350

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR TP NON POOL

Particulars	For the quarter ending 30.06.2016	Upto the quarter ending 30.06.2016	For the quarter ending 30.06.2015	Upto the quarter ending 30.06.2015
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	82513	82513	21579	21579
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re-insurance Ceded	0	0	11124	11124
Net Commission	82513	82513	10455	10455

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR TP POOL

Particulars	For the quarter ending 30.06.2016	Upto the quarter ending 30.06.2016	For the quarter ending 30.06.2015	Upto the quarter ending 30.06.2015
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	0	0	0	0
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re- insurance Ceded	0	0	0	0
Net Commission	0	0	0	0

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR TP D.R.Pool

Particulars	For the quarter ending 30.06.2016	Upto the quarter ending 30.06.2016	For the quarter ending 30.06.2015	Upto the quarter ending 30.06.2015
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	0	0	0	0
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re- insurance Ceded	0	0	0	0
Net Commission	0	0	0	0

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR TOTAL

Particulars	For the quarter ending 30.06.2016	Upto the quarter ending 30.06.2016	For the quarter ending 30.06.2015	Upto the quarter ending 30.06.2015
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	450263	450263	324532	324532
Add: Re-insurance Accepted	47	47	69	69
Less: Commission on Re- insurance Ceded	16267	16267	36796	36796
Net Commission	434043	434043	287805	287805

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

ENGINEERING

Particulars	For the quarter ending 30.06.2016	Upto the quarter ending 30.06.2016	For the quarter ending 30.06.2015	Upto the quarter ending 30.06.2015
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	38013	38013	41835	41835
Add: Re-insurance Accepted	16877	16877	28388	28388
Less: Commission on Re- insurance Ceded	16150	16150	49293	49293
Net Commission	38740	38740	20930	20930

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

AVIATION

Particulars	For the quarter ending 30.06.2016	Upto the quarter ending 30.06.2016	For the quarter ending 30.06.2015	Upto the quarter ending 30.06.2015
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	819	819	1498	1498
Add: Re-insurance Accepted	11561	11561	4426	4426
Less: Commission on Re- insurance Ceded	14296	14296	3174	3174
Net Commission	-1916	-1916	2750	2750

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

WORKMEN'S COMPENSATION

Particulars	For the quarter ending 30.06.2016	Upto the quarter ending 30.06.2016	For the quarter ending 30.06.2015	Upto the quarter ending 30.06.2015
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	19500	19500	22702	22702
Add: Re-insurance Accepted	0	0	7	7
Less: Commission on Re- insurance Ceded	673	673	1589	1589
Net Commission	18827	18827	21120	21120

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

PERSONAL ACCIDENT

Particulars	For the quarter ending 30.06.2016	Upto the quarter ending 30.06.2016	For the quarter ending 30.06.2015	Upto the quarter ending 30.06.2015
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	31646	31646	32283	32283
Add: Re-insurance Accepted	21	21	19	19
Less: Commission on Re- insurance Ceded	2780	2780	6728	6728
Net Commission	28887	28887	25574	25574

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

HEALTH

Particulars	For the quarter ending 30.06.2016	Upto the quarter ending 30.06.2016	For the quarter ending 30.06.2015	Upto the quarter ending 30.06.2015
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	426089	426089	307538	307538
Add: Re-insurance Accepted	0	0	21	21
Less: Commission on Re- insurance Ceded	28598	28598	32526	32526
Net Commission	397491	397491	275033	275033

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

LIABILITY

Particulars	For the quarter ending 30.06.2016	Upto the quarter ending 30.06.2016	For the quarter ending 30.06.2015	Upto the quarter ending 30.06.2015
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	19490	19490	17957	17957
Add: Re-insurance Accepted	18	18	31	31
Less: Commission on Re- insurance Ceded	1797	1797	1117	1117
Net Commission	17711	17711	16871	16871

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MISCELLANEOUS OTHERS

Particulars	For the quarter ending 30.06.2016	Upto the quarter ending 30.06.2016	For the quarter ending 30.06.2015	Upto the quarter ending 30.06.2015
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	139482	139482	139926	139926
Add: Re-insurance Accepted	24976	24976	15150	15150
Less: Commission on Re-insurance Ceded	6422	6422	32317	32317
Net Commission	158036	158036	122759	122759

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MISCELLANEOUS TOTAL

Particulars	For the quarter ending 30.06.2016	Upto the quarter ending 30.06.2016	For the quarter ending 30.06.2015	Upto the quarter ending 30.06.2015
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	1125302	1125302	888271	888271
Add: Re-insurance Accepted	53500	53500	48111	48111
Less: Commission on Re-insurance Ceded	86983	86983	163540	163540
Net Commission	1091819	1091819	772842	772842

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

TOTAL (ALL CLASSES)

Particulars	For the quarter ending 30.06.2016	Upto the quarter ending 30.06.2016	For the quarter ending 30.06.2015	Upto the quarter ending 30.06.2015
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	1495225	1495225	1226946	1226946
Add: Re-insurance Accepted	134998	134998	110676	110676
Less: Commission on Re-insurance Ceded	229447	229447	379114	379114
Net Commission	1400776	1400776	958508	958508

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

Break-up of the expenses (Gross- only) incurred to procure business to be furnished as per details indicated below:

Particulars	For the quarter ending 30.06.2016	Upto the quarter ending 30.06.2016	For the quarter ending 30.06.2015	Upto the quarter ending 30.06.2015
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Agents	1166316	1166316	974062	974062
Brokers	328909	328909	252884	252884
Corporate Agency	0	0	0	0
Referral	0	0	0	0
Others (Please specify)	0	0	0	0
Total	1495225	1495225	1226946	1226946

Segmentwise break-up of the expenses (Gross- only) incurred to procure business for and upto the quarter ending 30.06.2016

(in '000)

PARTICULARS	Fire		M. Cargo		M. Hull	
	For the quarter ending 30.06.2016	Upto the quarter ending 30.06.2016	For the quarter ending 30.06.2016	Upto the quarter ending 30.06.2016	For the quarter ending 30.06.2016	Upto the quarter ending 30.06.2016
Agents	181559	181559	59134	59134	1269	1269
Brokers	90709	90709	30737	30737	6515	6515
Corporate Agents	0	0	0	0	0	0
Referral arrangements	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
Total Rs.	272268	272268	89871	89871	7784	7784

PARTICULARS	Motor OD		Motor TP (Non Pool)		Motor TP (Pool & D.R.Pool)	
	For the quarter ending 30.06.2016	Upto the quarter ending 30.06.2016	For the quarter ending 30.06.2016	Upto the quarter ending 30.06.2016	For the quarter ending 30.06.2016	Upto the quarter ending 30.06.2016
Agents	323599	323599	82513	82513	0	0
Brokers	44152	44152	0	0	0	0
Corporate Agents	0	0	0	0	0	0
Referral arrangements	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
Total Rs.	367751	367751	82513	82513	0	0

PARTICULARS	Engineering		Aviation		W.C.	
	For the quarter ending 30.06.2016	Upto the quarter ending 30.06.2016	For the quarter ending 30.06.2016	Upto the quarter ending 30.06.2016	For the quarter ending 30.06.2016	Upto the quarter ending 30.06.2016
Agents	22614	22614	70	70	17820	17820
Brokers	15400	15400	749	749	1679	1679
Corporate Agents	0	0	0	0	0	0
Referral arrangements	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
Total Rs.	38014	38014	819	819	19499	19499

PARTICULARS	Liability		Health		P.A.	
	For the quarter ending 30.06.2016	Upto the quarter ending 30.06.2016	For the quarter ending 30.06.2016	Upto the quarter ending 30.06.2016	For the quarter ending 30.06.2016	Upto the quarter ending 30.06.2016
Agents	13220	13220	334195	334195	24096	24096
Brokers	6271	6271	91894	91894	7550	7550
Corporate Agents	0	0	0	0	0	0
Referral arrangements	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
Total Rs.	19491	19491	426089	426089	31646	31646

PARTICULARS	Other Miscellaneous		Total Miscellaneous		Total All Classes	
	For the quarter ending 30.06.2016	Upto the quarter ending 30.06.2016	For the quarter ending 30.06.2016	Upto the quarter ending 30.06.2016	For the quarter ending 30.06.2016	Upto the quarter ending 30.06.2016
Agents	106227	106227	924354	924354	1166316	1166316
Brokers	33253	33253	200948	200948	328909	328909
Corporate Agents	0	0	0	0	0	0
Referral arrangements	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
Total Rs.	139480	139480	1125302	1125302	1495225	1495225